



# KEY CORRIDORS, MAIN TERMINALS AND TRAIN FEATURES IN THE "SILK ROAD" RAILWAY NETWORK

Towards a high performance "pipeline" Trans-Eurasian Railway Land Bridge

European Parliament (P3C050 Room) Entrance through Altiero Spinelli Building Agora Simone Veil / Esplanade Solidarnósc Brussels, November 8<sup>th</sup>, 2017

# **OBJECTIVES OF THE CONFERENCE**

#### MAIN PURPOSE OF THE CONFERENCE

The main purpose of the Conference is to promote a significant competitiveness improvement in the Eurasian trade and manufacturing processes, through a high performance "pipeline" Trans-Eurasian Railway Land Bridge, linking the strategic hubs of the main socioeconomic Mega-Regions in the Eurasian continent. Moreover, the Conference aims at pushing forward a fully synchronized manufacturing system between China and Europe with "just-in-time" deliveries to final destinations and minimal intercontinental transit stocks.

### THE SIX FACTORS OF EXCELLENCE (Quality, Cost, Delivery, Research, Management and Environment)

Eurasia holds more than 70% of the worldwide population. Trade among the different countries in this huge continent reveals a continuous growth trend, particularly in the commercial exchanges between China, European Union and Russian Federation. As we are dealing with long distances, the most suitable transportation modes are sea, air and rail, duly complemented, when necessary, by road for the final stage.

The key issue is to select the most adequate process for goods transportation considering the added value of the products to be transported (plus weight and volume) and the following factors of excellence:

- QUALITY (Q): Quality and safety in transportation (rolling stock and intermodal exchange)
- COST (C): Transportation cost
- DELIVERY (D): Lead time and timetable fulfilment
- RESEARCH (R): Research and innovation in rolling stock and control systems
- MANAGEMENT (M): Global logistics chain management, traceability, flows balancing and bureaucratic procedures (particularly cross-border issues)
- ENVIRONMENT (E): Environmental friendliness

Considering that approximately 40% of total cargo turnover between China and Europe is of high value added products, new opportunities exist for rail to win market share from air and sea transport, through the Eurasian Land Bridge.

Adequate balancing between modes, while continuously improving "QCDRME" factors of excellence, is key to consolidating business growth and social welfare in Eurasia as a whole.

#### ACTIONS REQUIRED TO ENHANCE TRANS-EURASIAN RAILWAY TRAFFIC

The main topics of the Conference will relate to the potential development of railway traffic on the "Silk Road", within the scope of FERRMED Standards and taking into account the gradual introduction of countermeasures required in: infrastructure, to remove bottlenecks and increase capacity; transport processes, from departure to arrival, to reduce cost and lead time; rolling stock enhancement, to reduce noise and vibration, increase safety and improve transportation capacity; and actions to be taken in the trans-Eurasian intermodal terminals to expedite transfers and ameliorate quality and safety. Concerning <u>Quality and Safety</u> (reduction in damage to goods), the main target is to reduce damage to less than 0,20%, introducing the adequate



TRANS-EURASIAN MAIN ROUTES



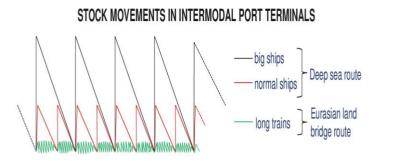
countermeasures in infrastructure, rolling stock and intermodal exchanges.

Regarding <u>costs</u>, a reduction of present ratios at least by 25%, considering longer trains (with the corresponding increase in lines capacity) able to carry 110 TEUS in first phase and 224 in a final stage, use of long freight wagons capable of 4 TEUS, and better operational processes in the intermodal terminals (end terminals and trans-border terminals).

Regarding the <u>transit lead time</u> from Chinese Mega-Regions to Russian Federation and EU Mega-Regions, assuring quality, safety, traceability and minimal environmental impact, the key target is: From Eastern China Trans-Eurasian Mega-Terminals to Western Europe Trans-Eurasian Mega-Terminals in 7-10 days (transportation and bureaucratic process included), depending on location, allowing "just-in-time" deliveries to final destination in less than 24 hours.

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Mega-Regions in the





Connected with <u>research</u> and innovation in rolling stock and control systems, the key issue is to ensure FERRMED Standards are included in basically all that concerns increasing efficiency and interoperability, to remove environmental concerns, like noise and vibration, across the whole Eurasian railway network, and to harmonize technical requirements.

Main Mega-Regions according to Richard Florida criteria, based on spatial techniques and statistics as well as on light emission (LRP). The number is each Mega-Region is the global ranking in 2008.

With regard to global logistics chain <u>management</u>, the proposed aim is to assure full control of the chain, including traceability, suitable intermodality and electronic documentation (paperless technology) implementation, in order to optimize administrative procedures, facilitating massive continuous flows in the Route and "just-in-time" deliveries to destination.

As a consequence of improvements in the aforementioned "QCDRME" factors in the trans-Eurasian railway transportation system, a better balance is expected between sea, air and rail traffic, increasing rail's share. Furthermore, environmental concerns will be reduced.

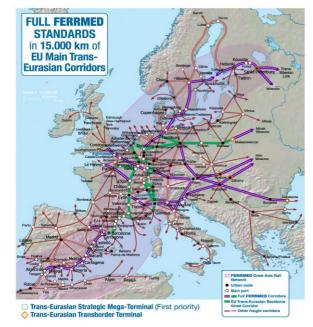
### IDENTIFICATION OF SPECIFIC CORRIDORS WITH SUFFICIENT DEMAND AND "QCDRME" IMPROVEMENT PLAN

FERRMED strongly affirms that within the Eurasian Railway Network it is essential to identify specific lines with sufficient market demand, where full implementation of FERRMED Standards through an agreed "QCDRME" improvement plan, could be gradually achieved.

In EU, FERRMED has identified 15,000 Km. of the Core Network Corridors that absorb close to 60% of the freight traffic, where full FERRMED Standards should be dully introduced, giving priority to the lines included in the "EU Trans-Eurasian Backbone Great Corridor". In China, Russian Federation, Kazakhstan and Mongolia the most important corridors should be properly selected, where full FERRMED Standards could be progressively stablished considering CCTT and OBOR initiatives.

Incorporation of FERRMED Standards in the Silk Road Railway Network is the best way to make rail transportation competitive and, as a consequence, to contribute significantly to the accomplishment of environmental targets.

In that end, coordinating the roles of UIC, CER, EIM, CCTT, OSJD, UNECE and ERA is vital.



#### **DEVELOPMENT PLANS AND FINANCIAL REQUIREMENTS**

In order to create a competitive Eurasian railway land bridge, it is very important to define a specific development plan of the different issues considered in the Conference, step by step, including the corresponding investments and financial requests. Key financial institutions from Eurasia will express their opinion regarding this matter.



8:30         Welcome & registration           09:10         Welcoming speech           • Mr. Josep Maria TERRICABRAS, Member of the Parliament hosting the event           09:15         Opening Session           • Mr. Bogushaw LIBERADZKI, Vice-President of the European Parliament           • Mr. Josep Maria TERRICABRAS, Member of the European Parliament           • Mr. Bogushaw LIBERADZKI, Vice-President of the European Parliament           • Mr. Josep Maria TERRICABRAS, Member of the European Parliament           • Mr. Josep Maria TERRICABRAS, Member of the European Parliament           • Mr. WANG Hongjian, Minister of the Chinese Mission to EU           • Mr. VANG Hongjian, Minister of the Chinese Mission to EU           • Mr. JANG J, Deputy Secretary General, Jzhengzhou Municipal Government           • RZD representative (Russian Railways)           • Kazakhstan Temir Zholy (KTZ) representative (TBC)           • Mr. Jean-Pierre LOUBINOUX, General Director of UIC (International Union of Railways)           • Mr. Jean-Vierre LOUBINOUX, General Director GIUC           10:35         UIC Report: Potential development of EUR ansian corridors and their interconnections with the main EU freight corridors           • Ms. Sandra GEHÉNOT, Freight Director UIC           Key railway corridors in the "Silk Road", infrastructure features and transportation flows:           • Mr. Alexie GROM, President of JSC United Transport and Logistics Company, RZD		PROGRAMME
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10-35       UIC Report: Potential development of Eurstan corridors and their interconnections with the main EU freight corridors <ul> <li>Ms. Sandra GitfENOT, Freight Director UIC</li> <li>Key railway corridors in the "Silk Road", infrastruture features and transportation flows:             <ul> <li>Mr. 2NANG Zhiguo, Deputy General Manager, China Railway Engineering Equipment Group (CREG)</li> <li>Mr. Boris A, LEVIN, Rector of the Russian Transport University</li></ul></li></ul>		
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10:45         Key railway corridors in the "Silk Road", infrastructure features and transportation flows:           • Mr. ZHANG Zhigu, Deputy General Manager, China Railways Engineering Equipment Group (CREG)           • Mr. Alexed [GROM, President of JSC United Transport and Logistics Company, RZD           • Mr. Boris A. LEVIN, Rector of the Russian Transport University           • Representative of XT (Waakhstan Temit Zhohy) (TEQ)           • Mr. Ponts A. LEVIN, Rector of the Russian Transport University           • Mr. Shonika HEIMING, Executive Director EIM [European Rail Infrastructures Managers]           11:20           Keynote speech: Present and potential railway transfils in the "Silk Road"; volumes & commodities           • Mr. Pedro NUENO, IESE Business School Professor, President of China-Europe Intern. Business School (Shanghai)           11:40         COFFEE BREAK (2 <sup>ert</sup> FLOOR)           Lead times of transport processes from departure to arrival in Trans-Eurasian routes. Current status and Improvement plans:           • Mr. Rith Russian Transport processes from departure to arrival in Trans-Eurasian routes. Current status and Improvement plans:           • Mr. Rith RUTIMOV, Deputy Secretary General CT (International Rail Transport Committee)           11:245         Rolling stock characteristics in Trans-Eurasian routes: freight wagons and locomotives features & trains length. Current and forecast:           • Mr. Rith KUTIMOV, Deputy Secretary General CT (International Rail Transport Committee)           11:245         Rolling	10:35	
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Mr. Alexej GROM, President of SC United Transport and Logistics Company, R2D     Mr. Boris A. LEVIN, Rector of the Russian Transport University     Representative of KT2 (Kazakhstan Temir Zholy) (TBC)     Ms. Monika HEIMING, Executive Director EIM (European Rail Infrastructures Managers)     Keynote specify. Present and potential railway HTR Kis Road": Volumes & commodities     Mr. Pedro NUENO, IESE Business School Professor, President of China-Europe Intern. Business School (Shanghai)     GOFFEE BREAK (2 <sup>ard</sup> FLOOR)     Correct and the sport processes from departure to arrival in Trans-Eurasian routes. Current status and improvement plans:     Mr. Cennady BESSONOV, Scoretary General of CCTT (Coordinating Council on Trans-Siberian Transportation)     Mr. Witkor ZHUKOV, Chairman of OSID (Organisation for Co-operation between Railways) (TBC)     CREG representative     Mr. Ilgia torenzo VOLPI, CER Head of Policy - EU and International Affairs     Mr. Ilgi torenzo VOLPI, CER Head of Policy - EU and International Affairs     Mr. Ilgi torenzo VOLPI, CER Head of Policy - EU and International Affairs     Mr. Rick Studies, Business Development, Marketing & Communication, STADLER RAL Valencia, SA     Mr. Richard LOCKETT, Head of Strategy, Research & International Standards Unit ERA     Mr. Rickraf BELIALEV, Director for Commerce and Project Management of TATRAVAGÓNKA     Mr. Nater RIVAS, Business Development, Marketing & Communication, STADLER RAIL Valencia, SA     Mr. Joan AMMORÓS, President of FERMED     Mr. Dominic Pasquale PATELLA, Senio Transport 5 decilist from World Bank Group     Mr. Pierre POINSIGNON, Head of Strategir, Railways Division of EIB (European Investment Bank)     Mr. Sub BARRETT, Director of Transports of EBRO (European Struction and Development)     Mr. Sub BARRETT, Director of Transports of EBRO (European Bank for Reconstruction and Development)     Mr. Sub BARRETT, Director of Transports of EBRO (European Bank for Reconstruction and Development)     Mr. Sub BARRETT, Director of Transports of	10:45	
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Persentative of KT2 (Kazakhstan Temiz Zholy) (TBC)     Ms. Monika HEIMING, Executive Director EIM (European Rail Infrastructures Managers) Keynote speech: Present and potential railway HR Road": volumes & commodities     Mr. Pedro NUENO, IESE Business School Professor, President of China-Europe Intern. Business School (Shanghai)     COPFEE BREAK (2 <sup>nd</sup> FLOOR)     Lead times of transport processes from departure to arrival in Trans-Eurasian routes. Current status and improvement plans:     Mr. Gennady BESSONOV, Secretary General of CCTT (Coordinating Council on Trans-Siberian Transportation)     Mr. Viktor ZHUKOV, Chairman of OSID (Organisation for Co-operation between Railways) (TBC)     CREG representative     Mr. Ilja torenov OVLPI, CER Head of Policy - EU and International Affairs     Mr. Fikt EVTINOV, Deputy Secretary General CT (International Rail Transport Committee)     Rolling stock characteristics in Trans-Eurasian routes: freight wagons and locomotives features & trains length. Current and forecast:     Mr. Bris A. LEVIN, Rector of the Russian Transport University     CREG representative     Mr. Richard LOCKETT, Head of Strategy, Research & International Standards Unit ERA     Mr. Neels EELJAEVD, Director for Commerce and Project Management of TATRAVAGONKA     Mr. Joan AMOROS, President of FERMED     Mr. Joan AMOROS, President of FERMED     Mr. Joan AMOROS, President of FERMED     Mr. Tuan RHALA, Sensin Transport Specialist from World Bank Group     Mr. Fuer POINSIGNON, Head of Strategic Railways Division of EIB (European Investment Bank)     Main Intermodal terminals in Trans-Eurasian corridors. Current and forecast:     Mr. Juan AMOROS, President of FERMED     Mr. Tufan KHALAU, Managing Director Rai Cargo, UIBR     Kepresentative of KT2 (Kazakhstan Temi Zholy) (TBC)     Mr. Tufan KHALAU, Managing Director Rai Cargo, UIBR     Main Intermodal terminals in Chansports of EBRD (European Bank for Reconstruction and Development)     Main Intermodal terminals and transportation routes in Eurasia:     M		
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11:25       Keynote speech: Present and potential railway traffics in the "Silk Road": volumes & commodities <ul> <li>Mr. Pedro NUENO, IESE Business School Professor, President of China-Europe Intern. Business School (Shanghal)</li> <li>11:40</li> <li>COFFEE BREAK (2# FLOOR)</li> <li>Lead times of transport processes from departure to arrival in Trans-Eurasian routes. Current status and improvement plans:             <ul></ul></li></ul>		
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11:40       COFFEE BREAK (2 <sup>ad</sup> FLOOR)         12:05       Lead times of transport processes from departure to arrival in Trans-Eurasian routes. Current status and improvement plans: <ul> <li>Mr. Gennady BESSONOV, Secretary General of CCTI (Coordinating Council on Trans-Siberian Transportation)</li> <li>Mr. Viktor ZHUKOV, Chairman of OSD [Organisation for Co-operation between Railways] (TBC)</li> <li>CREG representative</li> <li>Mr. Erik EVTIMOV, Deputy Secretary General CTI (International Affairs</li> <li>Mr. Erik EVTIMOV, Deputy Secretary General CTI (International Rail Transport Committee)</li> </ul> <li>Rolling stock characteristics in Trans-Eurasian routes: freight wagons and locomotives features &amp; trains length. Current and forecast:             <ul> <li>Mr. Reichard LOCKTT, Head of Strategy, Research &amp; International Standards Unit ERA</li> <li>Mr. Alexej BELIA/EV, Director for Commerce and Project Management of TATRAVAGÓNKA</li> <li>Ms. Mar RIVAS, Business Development, Marketing &amp; Communication, STADLER RAIL Valencia, SA</li> </ul> </li> <li>13:35</li> <li>NETWORKING LUNCH (2<sup>ad</sup> FLOOR)</li> <li>Recommended development plans, financial requirements and investment policies:         <ul> <li>Mr. Joan AMORÓS, President of FERRNED</li> <li>Mr. Pierre POINSIGNON, Head of Strategic Railways Division of EIB (European Investment Bank)</li> <li>Ms. Sue BARRETT, Director of Transports of EBRD (European Bank for Reconstruction and Development)</li> </ul> </li> <li>15:25</li> <li>Main intermodal terminals in China</li> <li>Min intermodal terminals in Gusian federation</li> <li>Specif</li>		
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<ul> <li>Mr. Viktor ZHUKOV, Chairman of OSID (Organisation for Co-operation between Railways) (TBC)         <ul> <li>CREG representative</li> <li>Mr. Ilja Lorenzo VOLPI, CER Head of Policy - EU and International Affairs</li> <li>Mr. Erik EVTIMOV, Deputy Secretary General CIT (International Rail Transport Committee)</li> </ul> </li> <li>Rolling stock characteristics in Trans-Eurasian routes: freight wagons and locomotives features &amp; trains length. Current and forecast:         <ul> <li>Mr. Boris A. LEVIN, Rector of the Russian Transport University</li> <li>CREG representative</li> <li>Mr. Richard LOCKETT, Head of Strategy, Research &amp; International Standards Unit ERA</li> <li>Mr. Alexej BELIAEV, Director for Commerce and Project Management of TATRAVAGÓNKA</li> <li>Ms. Mar RIVAS, Business Development, Marketing &amp; Communication, STADLER RAIL Valencia, SA</li> </ul> </li> <li>14:35 Recommended development plans, financial requirements and investment policies:             <ul> <li>Mr. Joan AMOROS, President of FERRNED</li> <li>Mr. Joan AMOROS, President of Strategic Railways Division of EIB (European Investment Bank)</li> <li>Ms. Sue BARRETT, Director of Transports of EBRD (European Bank for Reconstruction and Development)</li> </ul> </li> <li>15:25 Main intermodal terminals in China         <ul> <li>Main intermodal terminals in China</li> <li>Main intermodal terminals and transports of EBRD (European Bank for Reconstruction and Development)</li> <li>Mr. Sue BARRETT, Director of Transport Specialist from World Bank Group</li> <li>Mr. Jourinuted City: ZHENCZHOU</li> <li>Mr. India Intermodal terminals in China</li> <li>Main intermodal terminals in China</li> <li>Main intermodal terminals and transportation routes in Eurasia:</li></ul></li></ul>	12:05	
<ul> <li>CREG representative         <ul> <li>Mr. Ilja Lorenzo VOLPI, CER Head of Policy - EU and International Affairs</li> <li>Mr. Ilja Lorenzo VOLPI, CER Head of Policy - EU and International Rail Transport Committee)</li> </ul> </li> <li>Rolling stock characteristics in Trans-Eurasian routes: freight wagons and locomotives features &amp; trains length. Current and forecast:         <ul> <li>Mr. Boris A. LEVIN, Rector of the Russian Transport University</li> <li>CREG representative</li> <li>Mr. Richard LOCKETT, Head of Strategy, Research &amp; International Standards Unit ERA</li> <li>Mr. Alexej BELJARV, Director for Commerce and Project Management of TATRAVAGÓNKA</li> <li>Ms. Mar RIVAS, Business Development, Marketing &amp; Communication, STADLER RAIL Valencia, SA</li> </ul> </li> <li><b>NETWORKING LUNCH (2<sup>rd</sup> FLOOR)</b></li> <li>Recommended development plans, financial requirements and investment policies:         <ul> <li>Mr. Joan AMORÓS, President of FERRMED</li> <li>Mr. Pominic Paquale PATELLA, Senior Transport Specialist from World Bank Group</li> <li>Mr. Pierre POINSIGNON, Head of Strategic Railways Division of EIB (European Investment Bank)</li> <li>Ms. Sue BARRETT, Director of Transports of EBRD (European Bank for Reconstruction and Development)</li> </ul> </li> <li>Main intermodal terminals in China         <ul> <li>Main intermodal terminals in Russian Federation</li> <li>Representative of KTZ (Kazakhstan Temir Zholy) (TBC)</li> <li>Mr. Fuer WEBER, Director Corporate Development &amp; Procurement of HUPAC (TBC)</li> <li>Mr. Robert KREDIG, Managin Director Rail Cargo, UIRR</li> </ul> </li> <li>Specific projects in intermodal terminals and transport Alvard Dresental (ÖBB) // Mr. Tufan KHALAJI, Rail Cargo</li> <li>Mr. Robert KREDIG, Managing Director Breitspur Planungsg</li></ul>		
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18:00 End of the Conference	17:45	
	18.00	End of the Conference



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